



Ref. No: HSCL / Stock-Ex/2021-22/39

Date: 18/08/2021

E-mail: monika@himadri.com

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| Ref: Listing Code: 500184 BSE Limited Department of Corporate Services P. J. Towers, 25 th Floor, Dalal Street, Mumbai- 400 001 | Ref: Listing Code: HSCL National Stock Exchange of India Ltd Exchange Plaza, C-1, Block-G Bandra Kurla Complex, Bandra (E) Mumbai- 400 051 |
|--|--|

Sub: Investor Presentation and Media Release

Dear Sir/ Madam,

We are enclosing herewith:-

1. Investors presentation
2. Media/Press Release

We request you to kindly take on record the same.

Thanking You.

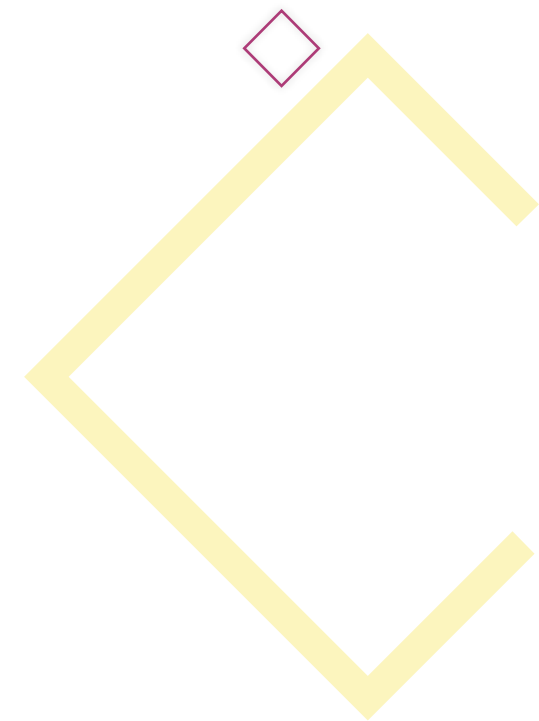
Yours faithfully,

For Himadri Speciality Chemical Ltd

Monika Soodawat
Company Secretary
ACS: 29322

Himadri Speciality Chemical Ltd

(Formerly known as Himadri Chemicals & Industries Limited) CIN: L27106WB1987PLC042756
Regd. Office: 23A, Netaji Subhas Road, 8th Floor, Kolkata – 700 001, India
Corp. Office: 8, India Exchange Place, 2nd Floor, Kolkata – 700 001, India
Tel: 91-33-2230-9953, 2230-4363, Fax: 91-33-2230-9051, Website: www.himadri.com



OPTIMISM

Himadri Speciality Chemical Ltd

INVESTOR PRESENTATION

Q1FY22

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Innovations: To deliver value-added products across segments



In-house R&D team enabled Himadri to forward integrate and regularly launch new specialised products as well as improve the quality of the existing products significantly



Better contribution per metric tonne

Faster Growth through Value-added products

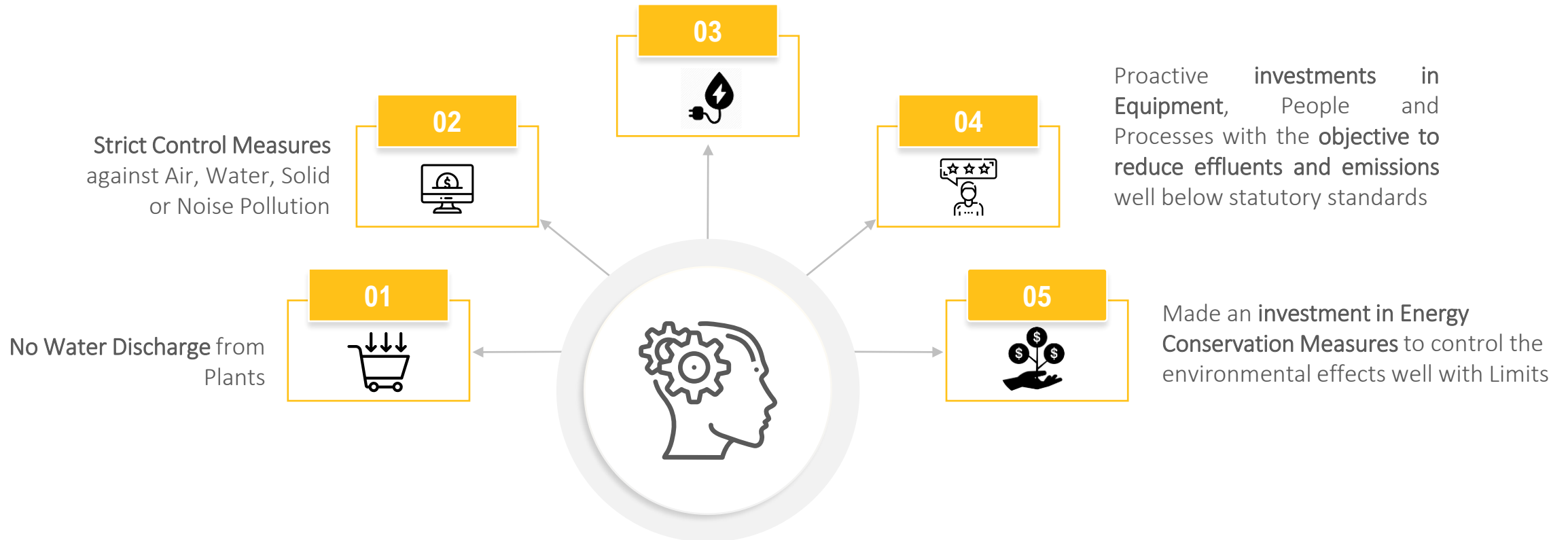
-  **COAL TAR PITCH**
Developed zero QI pitch – one of the very few global manufacturers and Improved life of anodes through continuous process improvements
-  **CARBON BLACK**
Launched a series of application-specific speciality blacks with superior performance parameters which finds application in fibres, semicon cables, engineering plastics, inks and several other specialised applications. Also Developed food grade carbon black
-  **ADVANCED CARBON MATERIALS**
Developed technology to manufacture anode material for Lithium-ion Batteries, thereby entering the select club of very few companies globally to do so
-  **SNF & PCE**
Developed application-specific SNF for non-construction segment (agrochemicals, gypsum and latex) and next-generation products in PCE.

Sustainable Model of Development



Energy Conservation

- Waste Heat Recovery System
- Energy savings through Water Conservation
- Process Re-engineering

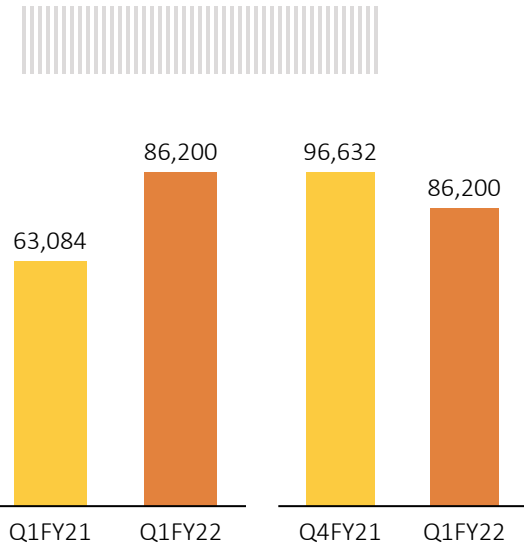


Various Awards and Certifications won for environment

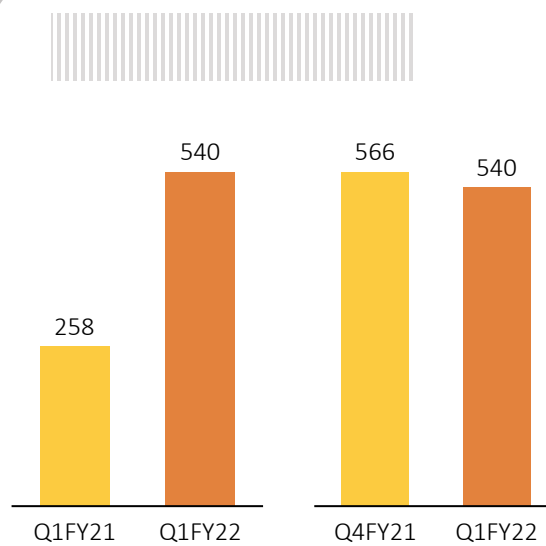
Business did well; despite Covid-19 2nd wave



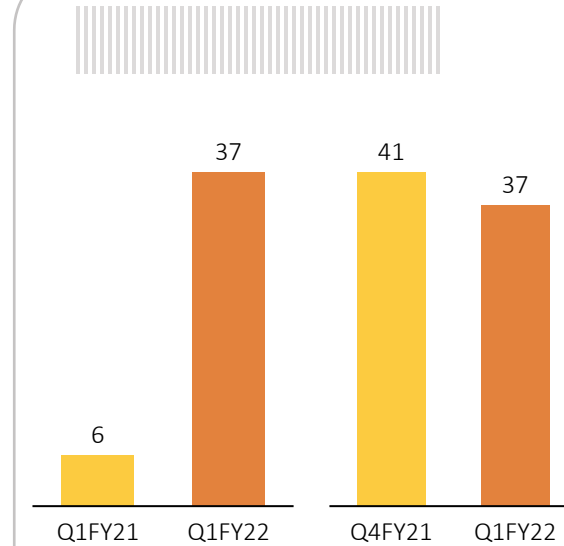
Sales Volume (MT)



Revenue (Rs. In Crs)



EBITDA (Rs. In Crs)



PAT (Rs. In Crs)

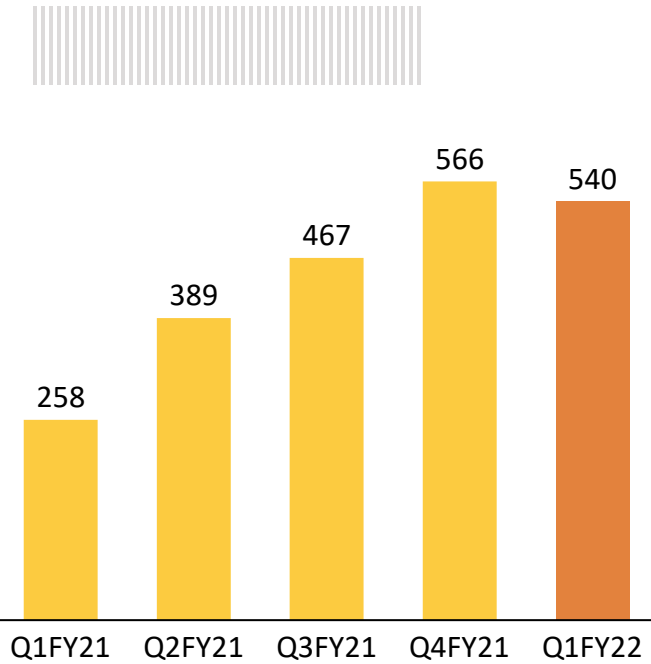


- ✓ The performance was impacted due to COVID-19 2nd wave :
 - ✓ Due to disruption in operations company observed slow pick in volumes
 - ✓ The realizations are still under pressure due to market competitiveness
 - ✓ This has also impacted our EBITDA/ tonne

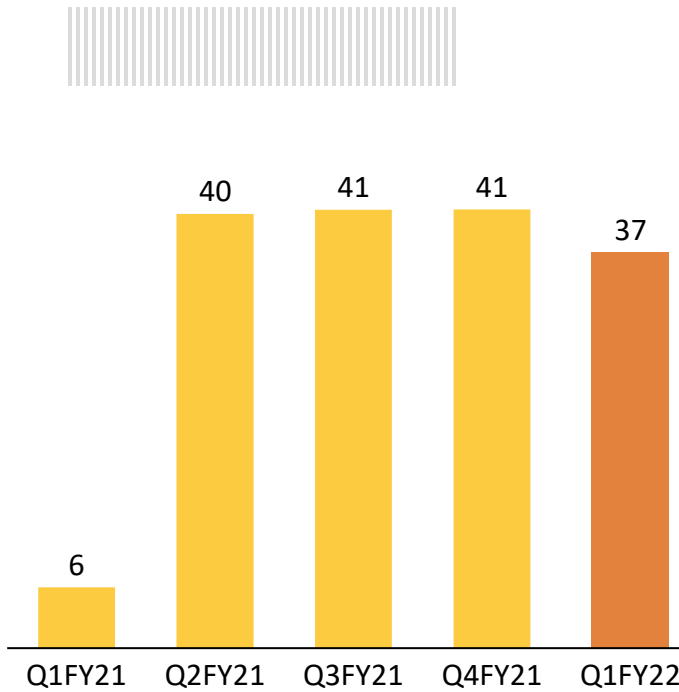
Quarterly Performance



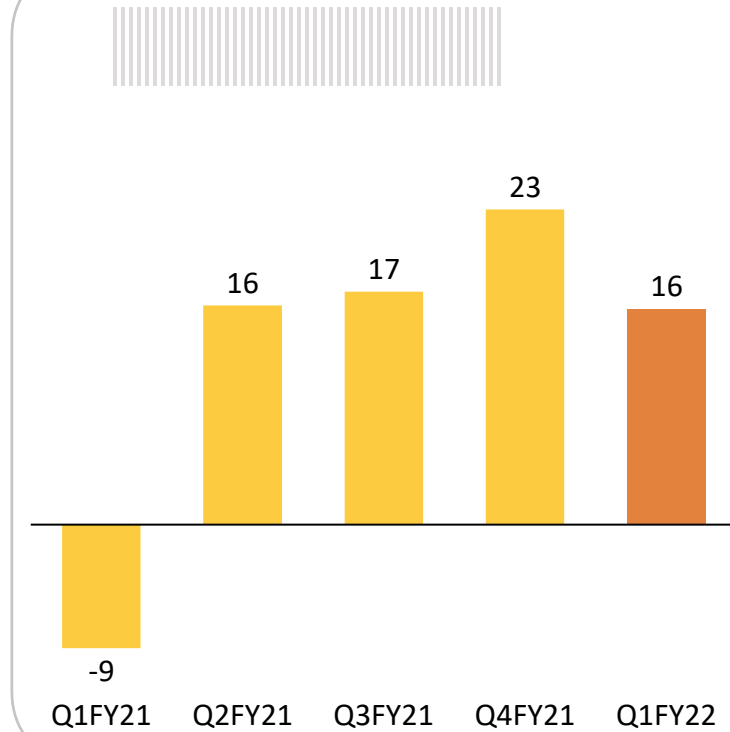
Revenue (Rs. In Crs)



EBITDA (Rs. In Crs)



PAT (Rs. In Crs)

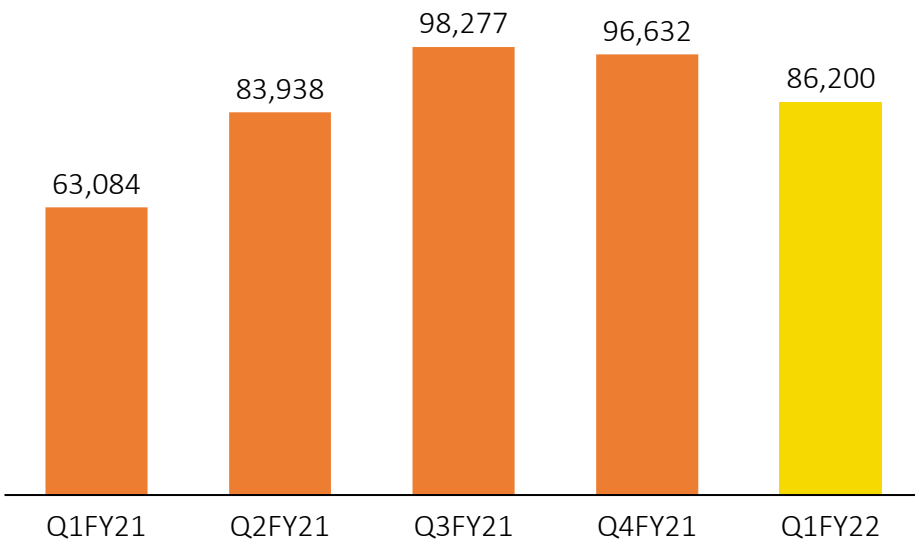


Consistent Sales Volume



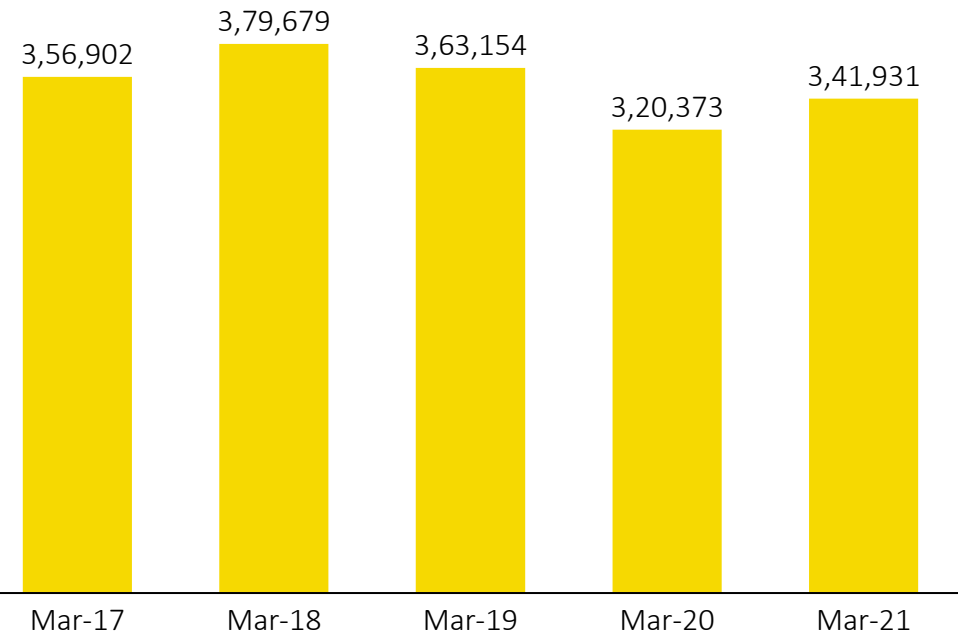
Sales Volume (MT)

Due to disruption in operations on the back of COVID-19 2nd wave there was slow pick in the sales volumes



On Standalone basis

Sales Volume (MT)

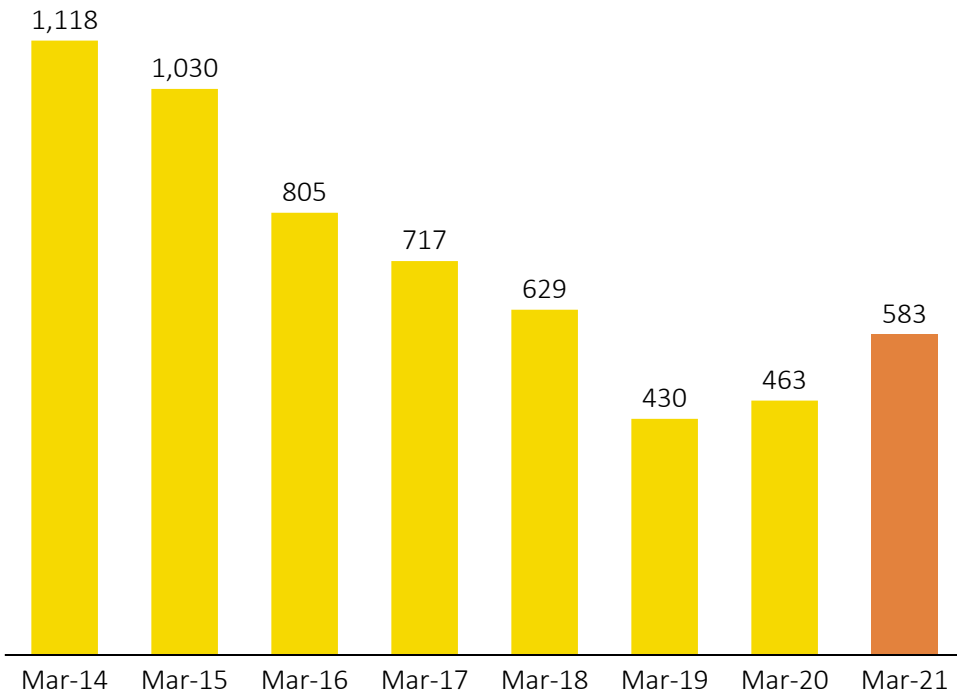


On Standalone basis

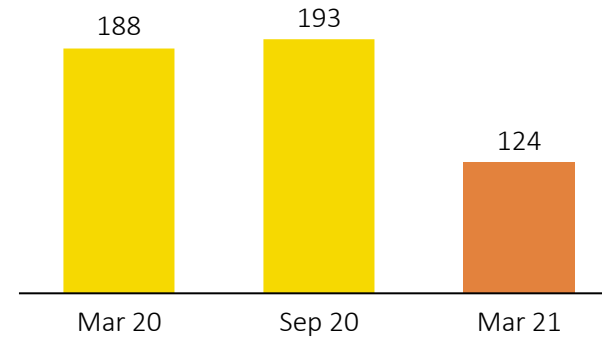
Strengthening Balance Sheet



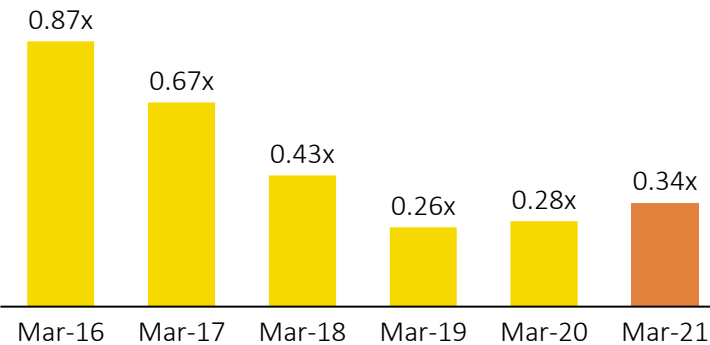
Net Debt (Rs. In Crs)



Long Term Borrowings



Net Debt/Equity



Employee Care - Most valuable assets



Himadri Care



- Packed Food at our canteen for all incumbents at plant with maintaining social distancing Norms.
- Supported 120000 families across the Hooghly district (near our Plant Area)
- **NO REDUCTION in Salaries and On time Payment to every employee**
- Company also extended the following support to the deceased employee's family:
 - 50 % of monthly salary for 2 years as Living Allowance
 - Medical Insurance for Spouse, 2 Kid and Parents for 5 years
 - Education fees for 2 kids upto Graduation anywhere in India

Employee Engagement



- Several Virtual Workshops on "Manage Life " during Covid 19 by the Medical Experts across India.
- Several Trainings to maintain the efficiency and development of the Human Resources at regular intervals
- Sharing "Learning Videos" through Employee groups - for Self development and motivation
- Each One Reach One – HR Team has reached to each and every families during Covid 19 period

Securing Employees



- Enhancement of Health Insurance for each employees
- Introduction of Term Insurance for all Employees
- Introduction of Pandemic Policy to support deceased Employee Families
- Support for Home Care and Hospitalization provided to the required employees
- All Hospital expenses (beyond the Health Insurance) were sponsored by the organization for Covid affected employees and their families

Organization Sponsored Vaccination Camp



- Organization Sponsored Vaccination Camp for Employee and their Family and Relatives , covered around 1500 people

Credit Rating Reaffirmed



Long Term Bank Facilities

₹ 143.36 Crores

CARE AA- ; Negative

(Double A minus; Outlook:
Negative)

Reaffirmed

₹ 145.03 Crores

ICRA AA- ; Negative

(Double A minus; Outlook:
Negative)

Long Term Bank/Short Term Bank Facilities

₹ 1,625 Crores

CARE AA- ; Negative/ CARE A1+

(Double A minus; Outlook:
Negative/ A One Plus)

Reaffirmed

₹ 1,670.83 Crores

ICRA AA- ; Negative/ ICRA A1+

(Double A minus; Outlook:
Negative/ A One Plus)

Commercial Paper

₹ 300 Crores

CARE A1+

(A one plus)

Reaffirmed

₹ 300 Crores

ICRA A1+

(A one plus)

Long Term Value Protected



01

**Vertically integrated leading
Carbon Corporation**

02

Portfolio Transformation

03

Strong Research & Development

04

Future Strategy

Most Integrated Speciality Carbon Corporation Globally



2010



- » Coal tar pitch – Binder grade
- » Coal tar pitch – Impregnating
- » Carbon Black
- » Advanced Carbon Material
- » Naphthalene
- » SNF
- » C. B. Oil

- » Aluminium Grade Pitch
- » Graphite Grade Binder Pitch
- » Graphite Grade Zero QI (Quinolene Insoluble) coal tar impregnated pitch
- » Advance Carbon Material for Lithium- ion Batteries
- » Special Pitch
- » Naphthalene
- » Refined Naphthalene
- » Light Creosote Oils

2020



- » Heavy Creosote Oils
- » Anthracene Oil/Carbon Black Oil/ CT Oil
- » SNF
- » PCE
- » Carbon Black
- » Speciality Carbon Black
- » Himcoat enamel
- » Himcoat Primer-B
- » Himtape
- » Himwrap

Portfolio Transformation

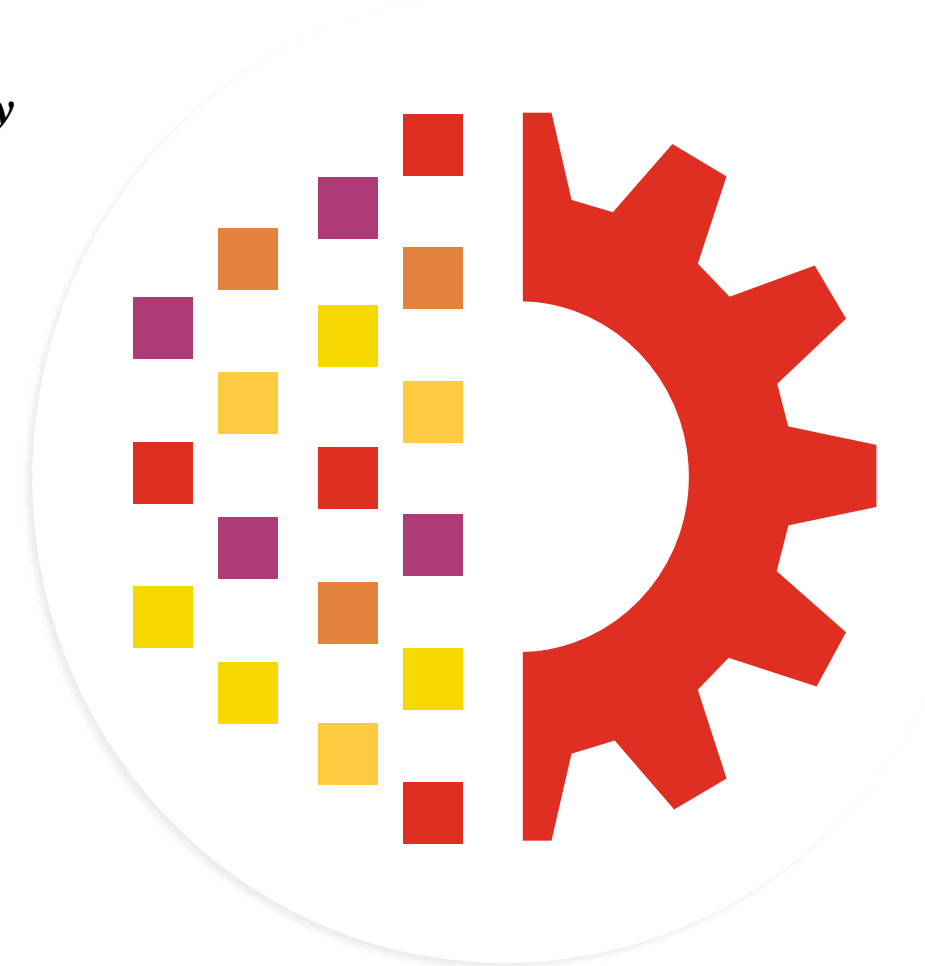
From
Carbon Black
to
Speciality Carbon
Black

Most Integrated
Speciality Carbon Corporation Globally

From
Coal Tar
to
Advance Carbon
Material

From
Naphthalene
To
Sulphonated
Naphthalene
Formaldehyde

Transformation towards
High Value Products



Strong Research & Development



World Class Laboratory



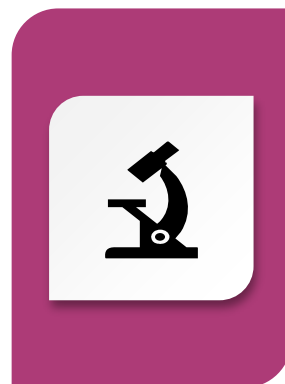
New brands introduced with multiple grades catering to different application segments of Speciality Carbon Black

An Innovation Mindset



Continuous working on reducing energy consumption in certain processes

Continuous R&D



Working towards increasing productivity of certain grades through debottlenecking/ new techniques & processes

Techno-Commercial Team

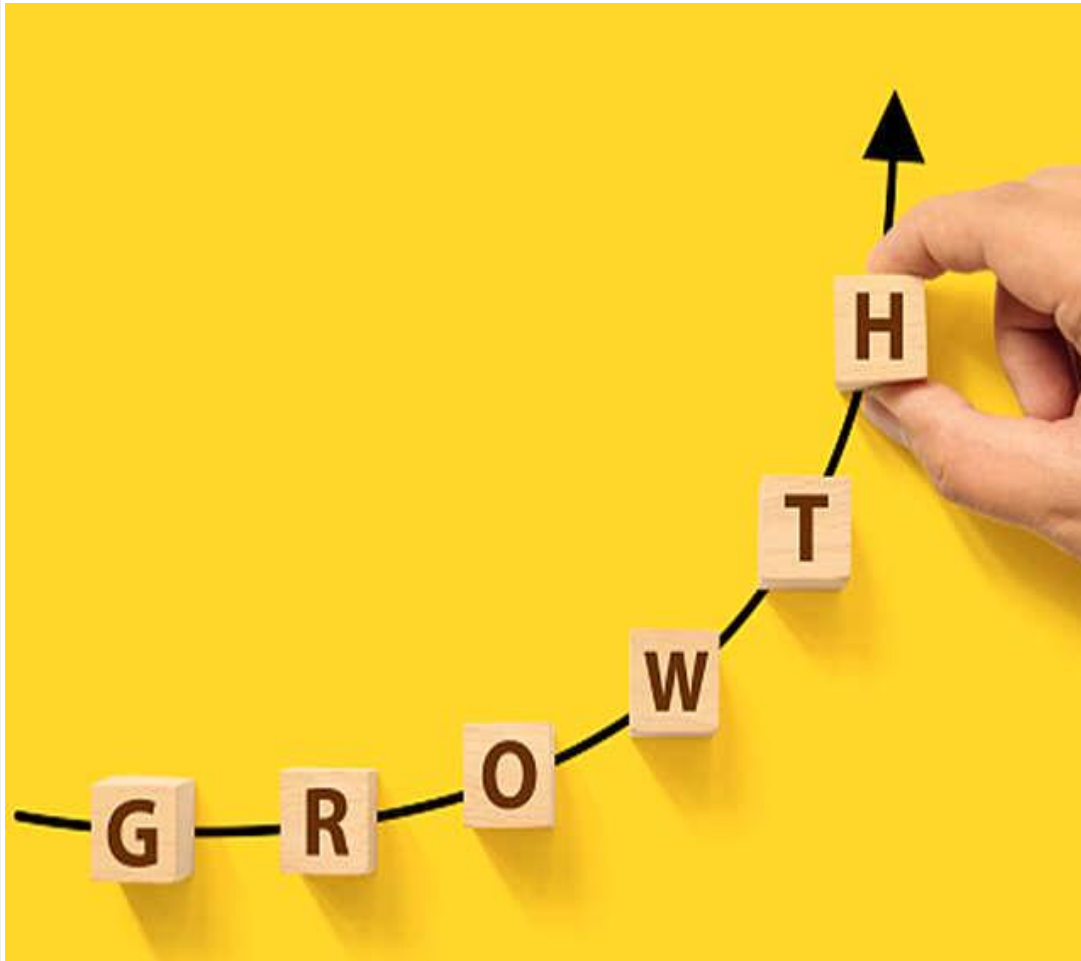


Large Knowledge Bank



Manufactured speciality chemicals at '**Zero Discharge**' world-class facilities across India

Future Strategy



High Value
Product Pipeline

Right Capacity

Strong Clientele

Product
Leadership

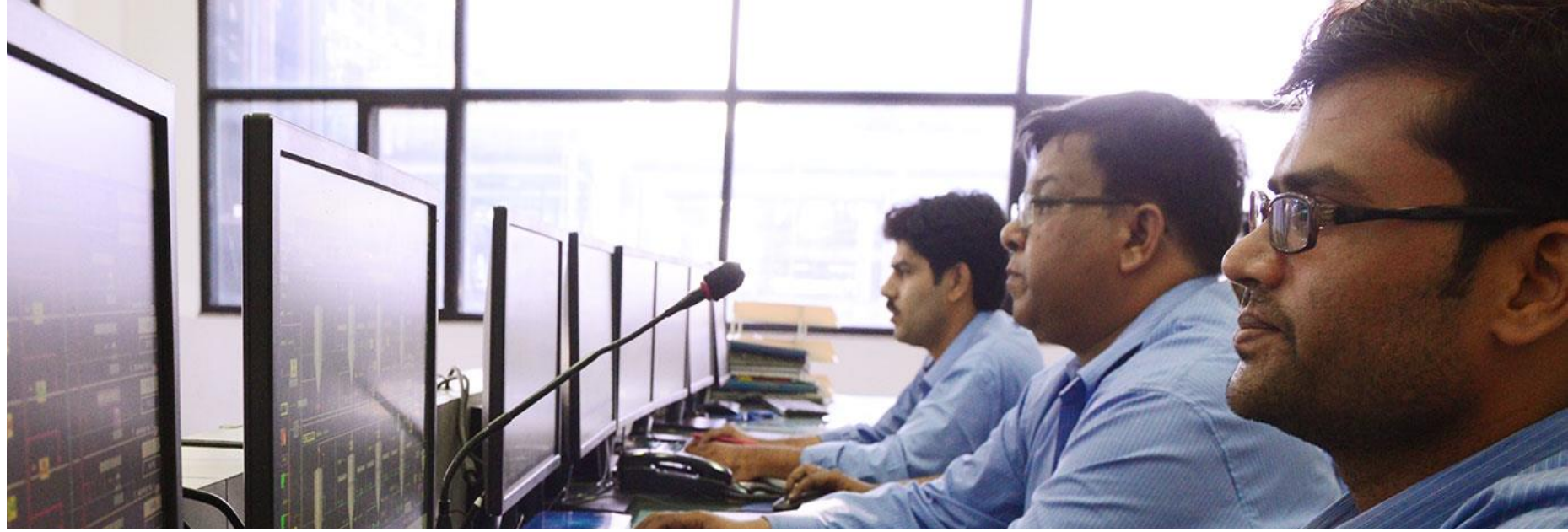
Strong R&D

Strategic
Location

Diversified End
Markets

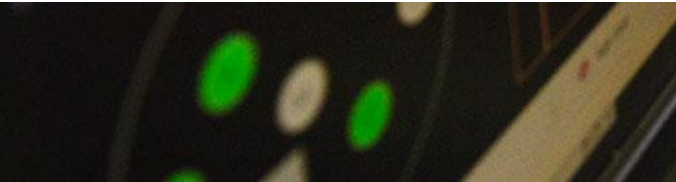
Global
Management
Team

Cutting Edge
Technologies



Himadri

Financial Performance



Standalone Profit & Loss



| Particulars (In Rs. Crs) | Q1 FY22 | Q1 FY21 | Y-o-Y | Q4 FY21 | Q-o-Q |
|--|---------------|----------------|----------------|---------------|----------------|
| Net Revenue From Operations | 539.75 | 257.87 | 109.3% | 565.54 | (4.6%) |
| Cost of Materials Consumed | 423.90 | 192.30 | | 430.44 | |
| Gross Profit | 115.85 | 65.57 | 76.7% | 135.10 | (14.2%) |
| Employee Benefits Expense | 17.87 | 18.52 | | 19.66 | |
| Other Expenses | 61.18 | 41.42 | | 74.63 | |
| EBITDA | 36.80 | 5.63 | 553.6% | 40.81 | (9.8%) |
| Inventory write-offs/advanced receivables charged to P&L | (29.85) | 22.91 | | (10.41) | |
| Normalised EBITDA | 6.95 | 28.54 | (75.6%) | 30.40 | (77.1%) |
| Other Income | 1.23 | 1.37 | | 2.93 | |
| Foreign Exchange Fluctuation (Loss)/Gain | (0.26) | 1.26 | | (1.19) | |
| Depreciation and Amortization Expense | 11.30 | 10.86 | | 11.26 | |
| EBIT | 26.47 | (2.60) | - | 31.29 | (15.4%) |
| Finance Costs | 7.84 | 10.48 | | 7.06 | |
| PBT before exceptional item | 18.63 | (13.08) | | 24.23 | |
| Profit / (Loss) Before Tax | 18.63 | (13.08) | | 24.23 | |
| Tax Expenses | 2.89 | (3.59) | | 1.50 | |
| Profit / (Loss) for the year | 15.74 | (9.49) | - | 22.73 | (30.8%) |

Consolidated Profit & Loss



| Particulars (In Rs. Crs) | Q1 FY22 | Q1 FY21 | Y-o-Y | Q4 FY21 | Q-o-Q |
|--|---------------|----------------|-----------------|---------------|----------------|
| Net Revenue From Operations | 539.75 | 257.87 | 109.3% | 565.54 | (4.6%) |
| Cost of Materials Consumed | 423.96 | 194.1 | | 428.85 | |
| Gross Profit | 115.79 | 63.77 | 81.6% | 136.69 | (15.3%) |
| Employee Benefits Expense | 18.00 | 18.68 | | 19.79 | |
| Other Expenses | 61.87 | 41.87 | | 75.73 | |
| EBITDA | 35.92 | 3.22 | 1,015.5% | 41.17 | (12.8%) |
| Other Income | 1.22 | 1.37 | | 2.94 | |
| Foreign Exchange Fluctuation (Loss)/Gain | 0.11 | 1.26 | | (0.76) | |
| Depreciation and Amortization Expense | 12.02 | 11.53 | | 11.94 | |
| EBIT | 25.23 | (5.68) | - | 31.41 | (19.7%) |
| Finance Costs | 7.89 | 10.53 | | 7.10 | |
| Profit / (Loss) Before Tax | 17.34 | (16.21) | | 24.31 | |
| Tax Expenses | 2.89 | (3.59) | | 1.50 | |
| Profit / (Loss) for the year | 14.45 | (12.62) | - | 22.81 | (36.7%) |
| Other Comprehensive Income | 19.97 | 9.2 | | (3.85) | |
| Total Comprehensive Income for the year | 34.42 | (3.42) | - | 18.96 | 81.5% |

Consolidated Balance Sheet



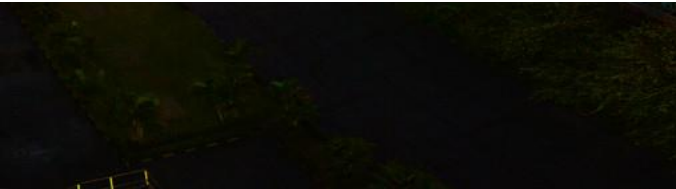
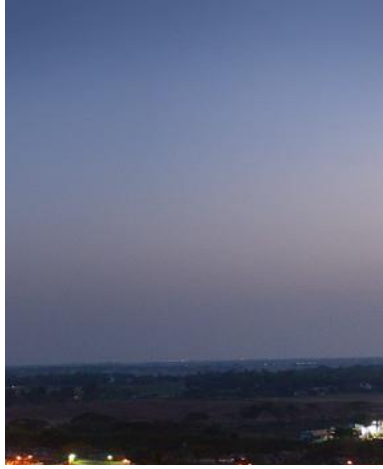
| Particulars (in Rs. Crs.) | Mar'21 | Mar'20 |
|---|-----------------|-----------------|
| ASSETS | | |
| Non-Current Assets | 1,743.75 | 1,725.98 |
| Property, Plant and Equipment | 1,431.93 | 1,438.88 |
| Capital work-in-progress | 159.61 | 158.38 |
| Right use of assets | 34.51 | 34.31 |
| Intangible Assets | 1.31 | 1.84 |
| Financial Assets | | |
| (i) Investments | 66.05 | 46.66 |
| (ii) Trade Receivables | 10.04 | 7.89 |
| (iii) Loans | 18.09 | 20.48 |
| (iv) Other Financial Assets | 0.10 | 0.10 |
| Non-Current Tax Assets (net) | 4.00 | 2.24 |
| Other Non-Current Assets | 18.11 | 15.20 |
| Current Assets | 1,047.42 | 836.44 |
| Inventories | 339.40 | 405.19 |
| Financial Assets | | |
| (ii) Trade Receivables | 461.45 | 299.58 |
| (iii) Cash and Cash Equivalents | 52.72 | 42.03 |
| (iv) Bank Balances other than (iii) above | 84.99 | 4.53 |
| (v) Loans | 7.92 | 3.48 |
| (vi) Other Financial Assets | 7.11 | 5.69 |
| Other Current Assets | 93.83 | 75.94 |
| TOTAL | 2,791.17 | 2,562.42 |

| Particulars (in Rs. Crs.) | Mar'21 | Mar'20 |
|--|-----------------|-----------------|
| EQUITY AND LIABILITIES | | |
| EQUITY | 1,792.22 | 1,733.70 |
| Equity Share Capital | 41.90 | 41.88 |
| Other Equity | 1,751.01 | 1,692.27 |
| Total Equity attributable to the equity holders of the Co. | 1,792.91 | 1,734.15 |
| Non-Controlling Interest | -0.69 | -0.45 |
| Non-current liabilities | 157.68 | 85.85 |
| Financial Liabilities | | |
| (i) Borrowings | 84.39 | 22.44 |
| (ii) Derivatives | - | - |
| (iii) Other Financial Liabilities | 7.32 | 6.93 |
| Provisions | 4.18 | 4.52 |
| Deferred Tax Liabilities (net) | 61.79 | 51.96 |
| Current liabilities | 841.27 | 742.87 |
| Financial liabilities | | |
| (i) Borrowings | 593.93 | 314.51 |
| (ii) Trade Payables | 152.91 | 229.41 |
| (iii) Derivatives | - | 1.76 |
| (iv) Other Financial Liabilities | 68.73 | 185.94 |
| Other Current Liabilities | 24.08 | 10.48 |
| Provisions | 1.62 | 0.77 |
| Current Tax Liabilities (net) | - | - |
| TOTAL | 2,791.17 | 2,562.42 |

Cash Flow Statement



| Particulars (Rs. Crs.) | Standalone | | Consolidated | |
|---|-----------------|-----------------|-----------------|-----------------|
| | Mar-21 | Mar-20 | Mar-21 | Mar-20 |
| Profit Before Tax | 63.98 | 69.76 | 64.57 | 194.13 |
| Adjustments for: Non-Cash Items / Other Investment or Financial Items | 82.60 | 230.50 | 82.95 | 109.62 |
| Operating profit before working capital changes | 146.58 | 300.26 | 147.52 | 303.75 |
| Changes in working capital | (172.23) | 15.98 | (174.32) | 12.98 |
| Cash generated from Operations | (25.65) | 316.24 | (26.80) | 316.73 |
| Direct taxes paid (net of refund) | (13.60) | (34.14) | (13.60) | (34.14) |
| Net Cash (used in)/ generated from operating activities (A) | (39.25) | 282.10 | (40.40) | 282.59 |
| Net Cash (used in) Investing Activities (B) | (113.46) | (214.52) | (113.55) | (213.77) |
| Net Cash generated from/ (used in) financing activities(C) | 165.56 | (39.75) | 164.65 | (40.78) |
| Net Increase in Cash and Cash equivalentents | 12.85 | 27.83 | 10.70 | 28.04 |



Business Overview

Product Portfolio



Coal Tar Pitch

Largest Indian player



Carbon Black

3rd Largest player in India



Speciality Carbon Black

Largest Indian Player



Refined Naphthalene

Largest Indian Player



Advance Carbon Material

Largest Indian player



SNF

Largest player in India



Specialty Oils

Niche segments in India and internationally



Power

Green Power from In-house process gas



Applications across Industries



Paints, Plastic & Fibre



Graphite Electrodes



Anti Corrosive Material



Defence



Construction Chemical



Aluminium



Lithium – Ion Batteries



Infrastructure



Rubber Industries



Wood Preservative Oils



Power



Specialized Products

If You Can Be One Thing, Be Dependable



CTP Clientele



CB Clientele



Others Clientele



Contact Details:



Company :

Investor Relations Advisors :

Himadri Speciality Chemical Ltd

CIN: L27106WB1987PLC042756

Mr. Somesh Satnalika
VP Strategy & Business Development

Email: ssatnalika@himadri.com

www.himadri.com



(a division of LinkIntime)

Ms. Payal Dave - +91 9819916314

payal.dave@linkintime.co.in

Ms. Neha Shroff - +91 7738073466

neha.shroff@linkintime.co.in

www.orientcap.com



Himadri Speciality Chemical Ltd

Investor Release: 18th August 2021, Kolkata
Himadri Speciality Chemical Limited reported results for the quarter -ended 30th June 2021

Sales Volume at
86,200 MT

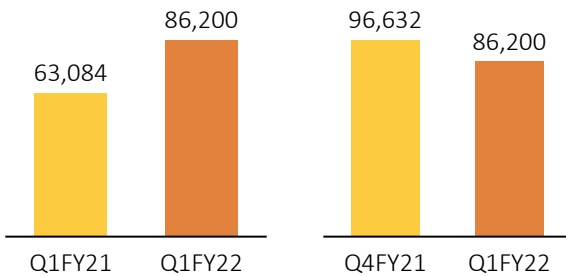
Revenue
Rs. 540 crs

EBITDA
Rs. 37 crs

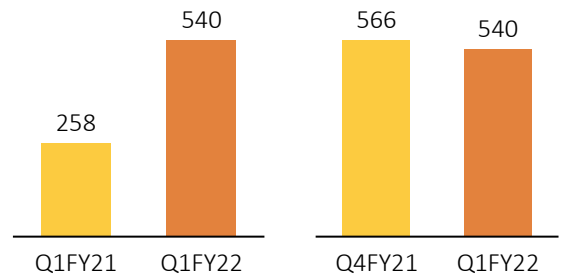
Standalone Financial Highlights:

Despite of Covid-19 2nd wave; business performance fared well

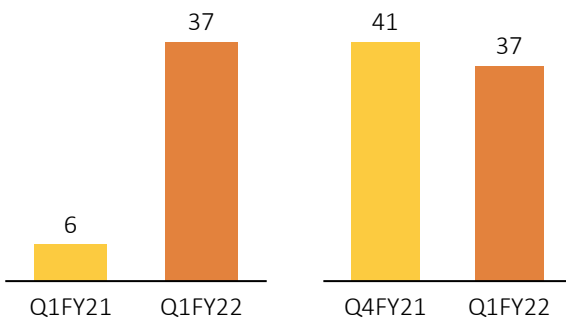
Sales Volume (MT)



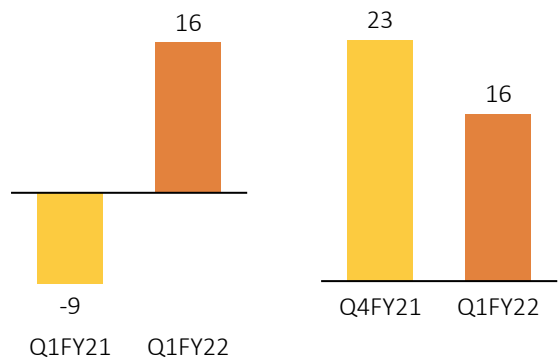
Revenue (In Rs. Crs)



EBITDA (In Rs. Crs)



PAT (In Rs. Crs)



- ✓ The performance was impacted due to COVID-19 2nd wave :
 - ✓ Due to disruption in operations company observed slow pick in volumes
 - ✓ The realizations are still under pressure due to market competitiveness
 - ✓ This has also impacted our EBITDA/ tonne



Commenting on the results and performance, Mr. Anurag Choudhary, MD & CEO of Himadri Speciality Chemical Ltd said:

“Stepping into financial year 2021, challenges for the Indian economy continued with 2nd wave of COVID-19 pandemic prompting an unprecedented health crisis, huge economic disruptions and repeated lockdowns across many states. This also impacted your company’s operations. But your company is working day-in and day-out to navigate this crisis as quickly as possible with focus on safeguarding the safety and well-being of employees and ensuring business continuity.

On business front, we saw slow pick in volumes compare to last quarter and profitability got impacted due to pricing pressure. With a steady recovery in demand, gradual ramp-up of production is being witnessed.

As a part of Himadri culture, we have always focused on innovation, best quality and cost-efficient products, continuous improvement in operations and consistent progress with a focus on sustainable development. We expanded our production capacities of specialty carbon black to meet the rising demand. With these capacities and capabilities in place, we are now on the launchpad to accelerate momentum in the coming quarters.

We remain confident of our growth potential and business opportunities that each of our business segments has and are very optimistic about our growth story.”



About Himadri Speciality Chemical Ltd

Himadri Speciality Chemical Ltd (“Himadri Speciality”) was established in 1987, is a leading Carbon corporation with one-of-its-kind vertical integration in the world with headquarters in Kolkata, West Bengal.

The Company is a market leader and significant market player in multiple product segments like Coal Tar Pitch, Carbon Black, Naphthalene and Refined Naphthalene, SNF, Speciality Oils, etc. In the last few years, Himadri Speciality has diversified its product portfolio by way of forward integration which includes advance carbon material and other value added speciality products. The Company has 9 ‘Zero Discharge’ World Class Manufacturing Facilities across India & China. The Company has developed a strong and experienced R&D team with international experts, its R&D unit is situated at Mahistikry, West Bengal which is recognized by Government of India.

Safe Harbor Statement

Any forward-looking statements about expected future events, financial and operating results of the Company are based on certain assumptions which the Company does not guarantee the fulfilment of. These statements are subject to risks and uncertainties. Actual results might differ substantially or materially from those expressed or implied. Important developments that could affect the Company’s operations include a downtrend in the industry, global or domestic or both, significant changes in political and economic environment in India or key markets abroad, tax laws, litigation, labour relations, exchange rate fluctuations, technological changes, investment and business income, cash flow projections, interest, and other costs. The Company does not undertake any obligation to update forward-looking statements to reflect events or circumstances after the date thereof.

Contact Details

Company:

Himadri Speciality Chemical Ltd

CIN: L27106WB1987PLC042756

Mr. Somesh Satnalika

VP Strategy & Business Development

Email: ssatnalika@himadri.com

www.himadri.com

Investor Relations:



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Ms. Neha Shroff

Head Account Manager

Email: neha.shroff@linkintime.co.in

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