

FAMILIARIZATION PROGRAMME FOR INDEPENDENT DIRECTORS

Purpose and Objective of the Programmes

• To provide insights into the Company to enable the Independent Directors to understand the Company's business in depth that would facilitate their active participation in managing the Company

Familiarization and Continuing Education Process

• The Company through its Managing Director / Executive Director / Key Managerial Personnel conducts programmes/ presentations periodically to familiarize the Independent Directors with the strategy, operations and functions of the Company.

• Such programmes /presentations provide an opportunity to the Independent Directors to interact with the Senior Management of the Company and help them to understand the Company's strategy, business model, operations, service and product offerings, markets, organization structure, finance, human resources, technology, quality, facilities and risk management and such other areas as may arise from time to time.

• The programmes/presentations also familiarizes the Independent Directors with their roles, rights and responsibilities.

The details of familiarization programs given to the Independent Directors cover the following areas:-

- Roles & Responsibilities of the Independent Directors as per Companies Act, 2013 and SEBI (LODR) Regulations, 2015
- Business Overview
- Strategic Outlook
- Safety, Health & Environment (SHE)

The details of the familiarization programs given to the Independent Directors on the areas as mentioned above during the Financial Year 2016-17 are as follows:

SI.	Name	Total
No		(in hours)
1	Mr. Sakti Kumar Banerjee	3
2	Mr. Hardip Singh Mann	3
3	Mr. Hanuman Mal Choraria	3
4	Mr. Santimoy Dey	3
5	Mr. Santosh Kumar Agrawala	3





Himadri Speciality Chemical Ltd - An Overview



This document is confidential and is intended solely for internal discussion



Himadri Speciality Chemical Ltd

(Formerly known as Himadri Chemicals & Industries Limited) (NSE: HCIL, BSE: 500184)

Familiarization Programme among Independent Directors 13 February 2017



Table of Contents

3 - 11
12
13
14-16



HSCL is the flagship company of the Himadri Group, a global conglomerate with diversified interest in several sectors

Indian Entities	
HIMADRI SPECIALITY CHEMICAL LTD	()
HIMADRI COKE AND PETRO LTD.	()
HIMADRI INDUSTRIES LTD.	()
HIMADRI CREDIT AND FINANCE LTD.	()
HIMADRI POWER LTD.	۲
HIMADRI REALTY LLP	<u>()</u>
HIMADRI DYES AND INTERMEDIATES LTD.	()
HIMADRI HOUSING DEVELOPMENT LLP	()
SRI AGRO HIMGHAR LTD.	()
EQUAL COMMODEAL PVT. LTD.	

Himadri Group

Foreign Entities

AAT GLOBAL INVESTMENT LIMITED



SHANDONG DAWN HIMADRI CHEMICAL INDUSTRY LTD.





HSCL is India's largest integrated coal chemicals Company with over 70% share of domestic coal tar pitch (CTP) market

HSCL at a Glance

- Public listed company in India with strong financial partners
- Market capitalization of over \$300 mn (as on 31.12.2016)
- India's largest manufacturer of CTP that finds application in manufacturing of carbon anodes for aluminum smelters and graphite electrodes for EAF furnaces in steel
- Diversified business portfolio with carbon black, SNF, naphthalene and advanced carbon along with coal tar pitch
- Focus on technological innovation and research
 - One of the 3 global manufacturers of Zero Quinoline Insoluble (QI) Pitch
 - Launch of specialty carbon black range for fibre, plastics, coatings and paints applications
 - Only manufacturers of anode material for lithium-ion batteries in India

HSCL's Institutional Investors

• Strong financial investor base:

BainCapital



Business Overview





Business Overview



Diversified Product Portfolio with Presence across the Carbon Value Chain

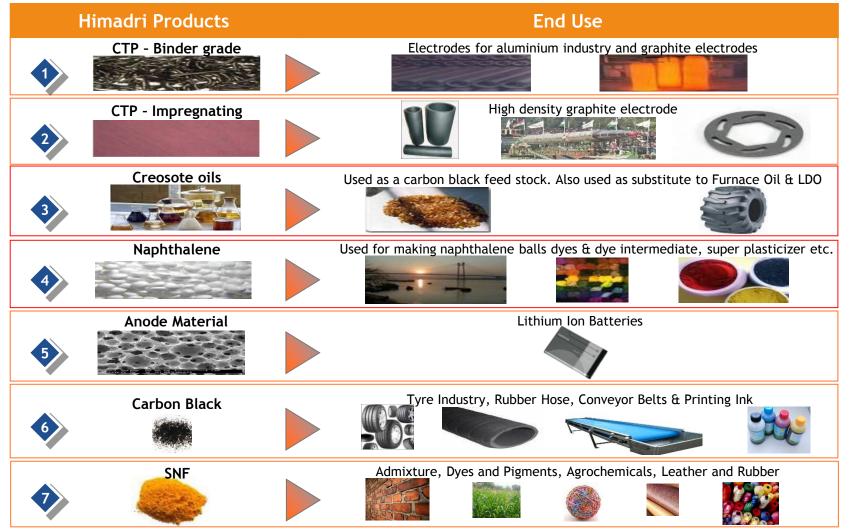
Products	Description	FY2016 Revenue Breakup
Coal Tar Pitch	 A complex chemical with 22 chemical and physical properties obtained through coal tar distillation 	
Carbon Black	 One of the most important industrial chemicals in the world Applications include rubber, plastics, coating, inks and batteries 	International 12%
Advanced Carbon	 Only Company outside Japan to possess the technology to manufacture high quality advanced carbon material Used in the manufacture of lithium ion batteries 	Domestic
SNF	Value-added product derived from NaphthaleneUsed in ready mix concrete	88%
Power	 Commissioned its captive power plant running on carbon black off-gas and connected to the grid 	

• Exports also act as a natural hedge against currency movements for raw material imports

Revenue from Domestic operations contributed ~88% of the total revenue for FY2016

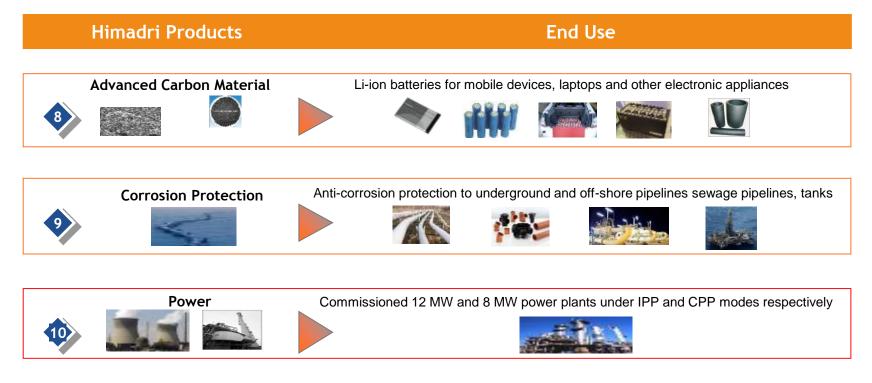


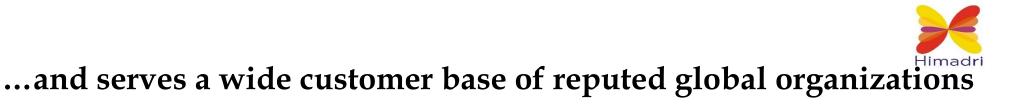
HSCL offers a wide range of products that find diverse end applications...





HSCL offers a wide range of products that find diverse end applications...





HSCL Global Customer Base – Select Examples





We have several plants across India; with significant coal tar distillation and forward integration capacity

HSCL Plant Locations



Coal Tar Distillation Capacity			
Plant	ТРА		
Howrah, WB	48,000		
Hooghly, WB	322,000		
Visakhapatnam, AP	30,000		
Total	400,000		

In addition to the above -

- Korba Pitch Melting Plant with capacity of 50,000 TPA
- Sambalpur Pitch Melting Plant with Capacity of 40,000 TPA

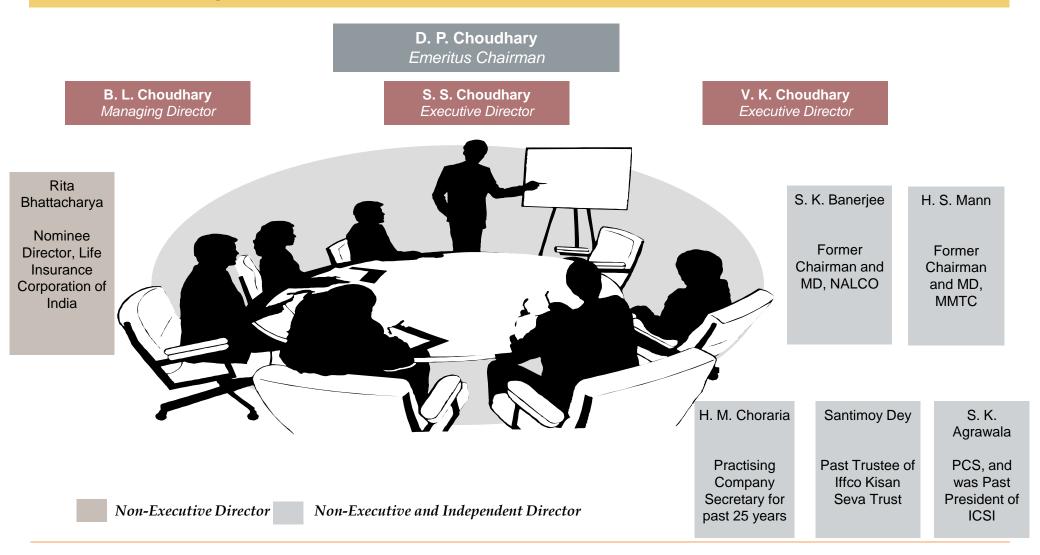
		Desaders	
Forward	Integration	Produc	ts Capacity
	J		

Plant	Existing Capacity
Carbon Black (Hooghly) – TPA	120,000
Power Plant (Co Generation)	20 MW
SNF (Vapi) - TPA	18,000
SNF (Hooghly) - TPA	50,000

Board of Directors



Strong Corporate Governance with Balanced Board Composition



Strategic Outlook



Clearly-defined Group Strategy

Key Growth Drivers

Maintaining domestic leadership in Coal Tar Pitch and capacity expansion of Coal Tar distillation

Leverage significant demand for Carbon Black in International market

Continued focus on export markets for SNF

Prudent selection of products and focus on end-user industry

Enhancing International sales

Growth to be supported by greenfield and brownfield aluminium smelter by customers

Strategic Objectives

- Improve operational efficiencies, strengthening order book and win businesses from existing and new clients
- Newly added capacities to provide the flexibility and opportunity to capture expected demand
- Be among the top three producers of Coal Tar products globally
- Attain total capacity of 1 MTPA
- Set up world's largest manufacturing base for Advanced Carbon Material
- Become the lowest cost producer of Coal Tar products in the world
- Become the preferred supplier of Coal Tar products globally
- Setting up of a specially-integrated carbon complex



Himadri is highly sensitive to Safety, Health and Environment (SHE) requirements

Safety Policy:

- To ensure a safe working environment for employees and act as a socially responsible citizen by adopting safe practices and providing engineering solutions to avoid hazard occurrences
- Accidents and risk to health are preventable through continual improvement in working environment and involvement of all employees creating thereby an accident-free work place

Health Policy:

• Treat health & safety of employees as of utmost importance

Environmental Policy:

- Conserve natural resources like water, fuel, energy and build environmental awareness among employees and other parties
- · Maintain strict compliance with relevant environmental legislations and regulations









Himadri is a very active corporate social citizen committed to uplifted of local community

List of Corporate Social Responsibility Activities





HSCL has bagged several awards & honors including the "Best Large Corporate of West Bengal" by Economic Times

Himadri : Awards & Honors







Contact Details:

Himadri Speciality Chemical Ltd

(CIN: L27106WB1987PLC042756) Ruby House, 8, India Exchange Place, 2nd Floor, Kolkata - 700 001, West Bengal Ph: +91 33 2230 9953; Fax: +91 33 2230 9051 www.himadri.com

